

**Making Money Talk - Effective Negotiations in Mediation**

**Advanced Mediation Training  
The West Virginia State Bar  
Bridgeport, West Virginia  
July 14, 2015**

- 8:30 - 8:40 *Late Registration/Welcome/Introduction*
- Anita R. Casey, Esq., Executive Director  
The West Virginia State Bar
- 8:40 – 9:30 *Trends in Mediation – Latest Legal Decisions regarding Mediation*
- David K. Hendrickson, Esq.  
Hendrickson & Long, PLLC  
Charleston, WV
- 9:30 – 9:45 **BREAK**
- 9:45 – 11:45 *“Making Money Talk”*
- J. Anderson Little, Esq.  
Mediation, Inc.  
Chapel Hill, NC
- 11:45 - 1:00 **LUNCH (On your own)**
- 1:00 – 3:00 *“Making Money Talk”*
- J. Anderson Little, Esq.  
Mediation, Inc.  
Chapel Hill, NC
- 3:00-3:15 **BREAK**
- 3:15 – 4:45 *“The Good, the Bad and the Ugly”-Panel Discussion on Negotiation in Mediation*
- The Honorable Michael J. Aloï, Judge  
16<sup>th</sup> Judicial Circuit  
Fairmont, WV
- Donald B. O’Dell, Esq.  
O’Dell Law/Mediation, PLLC  
Huntington , WV
- J. Anderson Little, Esq.  
Mediation, Inc.  
Chapel Hill, NC